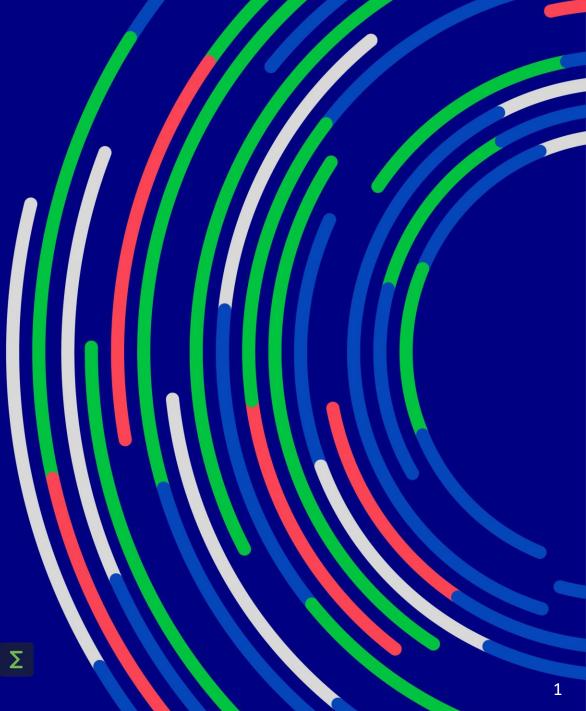
## 25 years of ITEA roadshow - Germany Aura Bilişim

12 May 2023 | Online Onur Gürsoy





### Aura Software

#### **Company data**

- Creation date: 2004
- Number of employees: 10
- Country: Turkey, Izmir **Expertise / main products**
- Agriculture
  - **OneLeaf:** End2end Agricultural Software Solution (Contract, Seed, Pesticide, Survey, Finance e-invoice, Receiving, Production, Quality, Inventory, Shipment, Mobile, Yield)
- Advanced Smart Factory
  - **MQX:**Material Quality Excellence , **Q-Flow**: RCA-Fishbone Incident Management & IWS
- International Logistics

EA4

4PL4ALL: International Logistic System (VGM, Consignment Note, Shipping Instruction, Auto Notify, Shipment Planning, EDI with Carrier, Supplier Integration)



#### **Looking for**

We are looking to improve the projects with collaboration in EU Market



These products were selected as the best practice among

44 factories in the British American Tobacco global audit

### Milestones



- 2004 Software Agricultural Projects in Balkan Countries System Analysis with a Switzerlandbased company
- 2006 The Agricultural Software System was applied for Thailand Market
- 2007 The first in Turkey Mobile RfId Cattle System was developed by supporting World Bank
- 2008 The PI&T software solution was exported to the Sub-Saharan Africa market (Kenya, DRC, Nigeria, etc.)
- 2013 The <u>OneLeaf</u> solution was developed and run on the market
- 2018 Q/One & Blue-XQ solutions was applied for North African Countries
- 2022 MQX & Q-Flow solutions were chosen as best practices in the world
- 2023/Q4 Aura HQ is going to Europe.(Antwerpen, Belgie)
  38
- 2024 <u>4pl4All</u> is going the EU Countries



## 25 years of ITEA Roadshow - Germany Agrifite

Agriculture Financial Technology Ecosystem

15 June 2023 | Online Onur Gürsoy



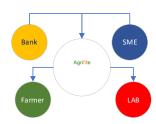


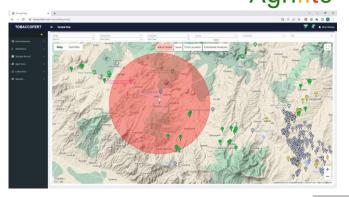
# The system facilitates access to the fund for SMEs & Agrifite farmers.

- <u>Access to safe agricultural products is everyone's right</u>
  Facilitate access to funds for SMEs and farmers who focus on safe agricultural products
- The Agrifite provides easier access to funds for those <u>who produce and trade healthy products</u>
  - The stakeholder list is below in the ecosystem:
    - Funders(Bank, Fund Agencies, Company), SMEs, Farmers, Laboratories, Agrifite
    - Key Features: Financial Ioan, Contracts, Crop, Yield, e-invoice, soil analysis, lab. measurements
  - Aura Software is a company that has been developing agricultural software for 20 years and has <u>"OneLeaf"</u> product end2end solutions on the EEMEA market

One Leaf Key Features: farm survey , grading, buying, product quality,

- e-invoice, agronomy operations, water resource, soil analysis & recommendation,
- climate change and effects on product , child and immigrant workers tracing,
- sustainability for farmers, green production, yield calculation,
- lab measurements (In house-International labs.) ,shipment & documentation







- Farmers: The contracts, cost and crop quality is entered into the system freely
- Laboratories: The stamped measurement of analysis crop results is entered the system for farmers. (<u>Proof of Document</u>)
- Including crop (safety) & financial risk, the <u>Q-Index</u> is calculated in the system for each farmer



### Agrifite

- SMEs: The farmer contracts, crop quality, receiving e-invoice (<u>Proof of Document</u>) is entered the system. The Q-Index of SMEs is calculated automatically in the system when they receive the safety farmers.
- Funders (Bank, SMEs, Fund Agencies etc.): The funders focus on the Q-Index to understand the risk from farmers or SMEs (Trader) need the fund (loan) for sustainability or expanding their jobs. The financial loan request creates on the system digitally
- Benefits:

Society	Bank	SMEs	Farmers	Governments
Access the safety product.	Financial loan.	Access the funds easily.	Access the funds easily.	Informal Economy
	Min.Risk (Crop Risk & Sustainability)	Crop & Farmer management	Using digital tech.	Sustainable agricultural system



What are you looking for?

### Missing partners / expertise

We are looking for:

- Funders (Bank, Fund Agencies)
- Agricultural Laboratories (Universities)

to expand the system in the UK, and Europe Region...



### Contact details

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