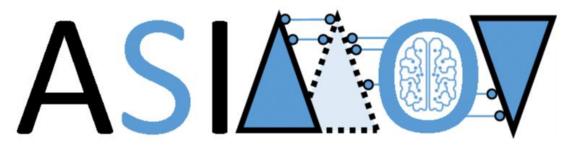


Exploitation Plan and Report

[WP5; T5.2; Deliverable: D5.2 version 1.0]

Non-Confidential



Al training using Simulated Instruments for Machine Optimization and Verification

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Change History

Version	Date	Reason for Change
1.0	2022.02.10	First version, based on the plans and reports of the Dutch and German partners, with some contributions from Finnish partners (pending the funding decision in Finland)

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Abstract

The ASIMOV-project develops technologies to combine Digital Twinning and Machine-Learning (e.g., Reinforcement Learning) to automate the calibration, optimization of Cyber Physical Systems. The project is centered around industry use cases to ensure that the technology developed in the project will meet actual industry needs. Exploitation of the ASIMOV-results in industry is one of the key drivers of the project.

This document provides an overview of the exploitation plans of the ASIMOV-consortium as well as report on the actual status.

This document will be updated every 6 months. Version 1.0 reflects the status per January 2022 (month 8 in the project).

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1 Introduction

High-tech cyber-physical systems (CPSs) play increasingly important roles in our society. They are ubiquitous, and companies, organizations and societies depend on their correct functioning. CPSs need to have high up-times, be user-friendly, and economically to use. CPS suppliers must assure that their systems reliably deliver optimal quality in customers' environments, without bothering their customers with complex system optimisation tasks that require highly skilled staff. Systems need to be optimally tuned before delivery and at installation and re-adjusted during use, which can easily require many hours/days and this total time increases rapidly due to growing project diversity and complexity. To address this major problem, it is ASIMOV's vision that CPSs must be increasingly autonomous and self-optimising, which leads to the following central question:

How to build complex high-tech systems that select their optimal settings autonomously within minimal time and with minimal external expertise?

To answer this question, the ASIMOV project will develop innovative technologies to create selfoptimising CPSs by combining AI and Digital Twinning. The consortium, consisting of large industrial parties, SME's with strong AI-expertise, and leading universities and research institutes, will deliver the following innovations:

- creating digital twins of systems to simulate realistic system behaviour;
- training an Optimisation-AI based on the digital twin to find optimal system settings;
- verifying the validity of the digital twin for training the AI;
- using the trained AI to perform the tuning and calibration tasks on actual machine configurations.

This will lead to AI-based software that autonomously performs system optimisation tasks during manufacturing, installation, and system usage. Proof of concepts will be provided in three different industrial system domains (electron microscopes, automated driving, process control) for which optimisation is crucial for system performance.

This document gives an overview of the plans to exploit the ASIMOV results by creating industrial and social added-value. In addition to the plan, the document also provides a report of the current exploitation status.

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2 **Consortium Overview**

Company Name (Project coordinator first)	Country	Role *)	Type of organisation **)				
			Ι	S	U	R	0
FEI Electron BV (TFS)	The Netherlands	С	х				
Netherlands organization for applied scientific research (TNO)	The Netherlands	М				х	
Eindhoven University of Technology (TUE)	The Netherlands	Р			х		
CQM B.V. (CQM)	The Netherlands	Р		х			
OFFIS e. V. (OFFIS) until December 31, 2021	Germany	М				x	
Deutsches Zentrum für Luft- und Raumfahrt (DLR) per January 1, 2022	Germany	М				x	
AVL Deutschland GmbH (AVL)	Germany	Р	х				1
NorCom Information Technology GmbH & Co. KGaA (NORCOM)	Germany	Р		x			
LiangDao GmbH (LIANGDAO)	Germany	Р		х			1
RA Consulting GmbH (RAC)	Germany	Р		х			
TrianGraphics GmbH (TG)	Germany	Р		х			
Valmet Automation Inc. (VALMET)	Finland	Р	Х				
University of Oulu (OULU)	Finland	M			Х		
VTT Technical Research Centre of Finland Ltd. (VTT)	Finland	Р				Х	
Tieto Finland Oy (TIETO)	Finland	Р	Х				
Helmee Imaging Oy (HELMEE)	Finland	р		Х			
Haltian Oy (Haltian)	Finland	Р		Х			
Symbio	Finland	Р		Х			
Sensmet	Finland	Р		Х			

Table 1 - Consortium Overview

- *) **) C = Coordinator; M = country's Main participant contact; P = Participant
- Type of organisation: I=Industry; S=SME; U=University, R=Research Institutes, O=Other

NOTE:

At the moment of writing this document (version 1.0), the funding decision has not been taken by Business Finland. As a consequence, the input in this version of the plan is incomplete for the Finnish partners.

NOTE:

The German consortium has changed since submission of the FPP. The table above reflects the current composition of the consortium. A CR will be submitted to ITEA to reflect the change. It is pending and will be created after Business Finland has made their funding decision.

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3 Exploitation Plan

3.1 Exploitation Prospects

This section gives a high-level overview of the exploitation prospects:

- exploitation by consortium members;
- joint exploitation opportunities for consortium members;
- exploitation opportunities beyond the consortium.

In section 3.2, an overview is given of concrete exploitation plans.

Most concrete exploitation results are expected from the industry partners in the consortium. Since academic and research partners are also encouraged to exploit the results from the project, their plans and results are included too.

3.1.1 Exploitation by Consortium Members

3.1.1.1 AVL and NorCom

For the successful implementation of research projects, several new jobs were created at the Karlsruhe and Stuttgart locations of AVL Deutschland GmbH. There is a specific focus on the development methodology for highly automated vehicles and their implementation in efficient tools. The already very close cooperation with research institutes such as OFFIS/DLR (Institute of Systems Engineering for Future Mobility) will be significantly expanded in the field of highly automated vehicles, thus ensuring a systematic training and qualification of junior staff in this new field. At the same time, the development and testing solutions developed in the joint project will also be deployed in the European TechCenters of AVL, where they will be available for further demonstrations and customer projects. Due to the planned publications in the joint project, it is expected that the results will be well received by the relevant industrial and academic users already in the third year of the project, thus making a significant contribution to the state of the art. The planned AI-based optimisation method using digital twins will enable AVL and NorCom to significantly extend the current product and service portfolio in the areas of advanced simulation, smart testing and big-data analysis. An overall annual growth of 15% is expected in this portfolio when exploiting the results of this project.

3.1.1.2 <u>CQM</u>

By participating in the project, CQM will extend their knowledge and experience in the area of Digital Twinning and Artificial Intelligence. This will strengthen their offering to their current customer base and will allow CQM to extend their offering to new customers in current and new markets. Participation in the ASIMOV project gives CQM the opportunity to operate at the heart of new innovations which is needed to be a credible player in their markets. CQM sees in this area a potential growth of at least 10% to 15% of its annual revenues.

3.1.1.3 <u>Haltian (in kind partner)</u>

The project allows Haltian to increase their international business and growth. The project's results will significantly advance Haltian's research and development in real-time data collection, utilization of new architectural solutions for the intelligent distributed share and use of data, and evaluation of the trustworthiness and accountability of AI algorithms, metrics and methodologies for tracking of behaviour of AI algorithms. As a result, Haltian is able to create new business models with a concrete concept and model how to implement AI Ethics in design processes.

3.1.1.4 <u>Helmee Imaging</u>

Helmee Imaging provides automated visual inspection systems for glossy products production. Taking new product type to automated inspection needs calibration and optimisation of image processing algorithms and inspection parameters. This calibration process is currently done manually and takes weeks, which means the production volume must be high to make the investment economically feasible. Helmee plans to exploit the results of the project to automatize and shorten the system calibration for

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new product inspection and therefore the inspection system becomes valuable for smaller companies with small product volumes. The ASIMOV project would help Helmee, but also help other SMEs, to automatize their manual inspection. The AI-module developed in ASIMOV is planned to be included to Helmee's software and can be sold as an addition to current manually adjustable software. As a result, Helmee's achievable market size will grow and costs per sold unit decrease.

3.1.1.5 <u>LiangDao</u>

To ensure the project success, LiangDao will acquire new software and engineering talents from all over the world, who will come to LiangDao's development centre in Munich, which is near to Stuttgart and project partners. The output of the project will improve the efficiency of LiangDao's existing solution significantly: post processing of perception data over-night will be shortened to just few hours; calibration of testing systems become much faster. LiangDao is confident about a huge license revenue growth of ML-based testing and validation tools of up to 20%, and more than 30% growth of software maintenance and data operation business.

3.1.1.6 <u>OFFIS / DLR</u>

The results of ASIMOV are used to extend our consultancy offer on the efficient transfer of research results to industry applications. OFFIS supports the foundation of spin-off companies and has set up specific guidelines for that. In the past, several spin-off companies have been founded out of OFFIS. Also, for ASIMOV, if there is a market and the results have reached an appropriate maturity level, then founding spin-off company is an opportunity. OFFIS has a long history of cooperation with AVL and is working together with AVL in ASIMOV, therefore this cooperation is the preferred channel to exploit our common results. Furthermore, OFFIS is reusing the methods and tools developed within ASIMOV to assemble a tool collection for the optimisation of cyber-physical systems.

Through its status as a so-called "An-Institute" to the University Oldenburg, OFFIS has close collaborations with researchers from the interdisciplinary research centre on Safety Critical Systems. Topics addressed within ASIMOV are incorporated into Master level courses at the University of Oldenburg on Embedded Systems and Microrobotics, and support PhD and Master theses.

The OFFIS transportation department became a new institute of the German Aerospace Center (DLR e.V.) as of 2022, January, 1. This new institute focusses on systems engineering and a major part of the vision is to assure technical trustworthiness of CPS. A special challenge will be the technical trustworthiness of AI based components. Results of this project will be therefore part of the fundamental basis of the future research strategy and cross-project technology demonstrators of the new institute.

3.1.1.7 <u>RAC</u>

For the successful implementation of the research project, 3-6 new jobs will be created in Bruchsal, Germany.

By participating in the project RAC will expand their knowlodge and expertise in digital Twinning and Artificial Intelligence. This will strengthen the offering to the current customer base and allow RAC to expand their offering to new customers in existing and new markets.

The business model of RAC is based on several types of income or business models:

- License income for the individual products in the product family.
- Income from maintenance and service contracts: The software components must be maintained. It is assumed that the majority of the licenses ordered with maintenance are approximately 15% of the license costs annually.
- Product-bound services: Experience shows that accompanying consulting services as well as extension and adaptation services are to be provided for the various customer applications.

RAC estimates a medium-term revenue share of 5-15% through the exploitation of results from this project, with an annual growth rate of 5-10% for this product and service area.

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An increase of components and services is mainly expected by joint exploitation opportunities of ASIMOV partners in the automotive industry.

3.1.1.8 <u>Sensmet</u>

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As the amount of process information increases with industrial digitalisation there is a high need for software-based automated guidance tool for industrial process optimisation to replace the current methods involving human operators. By participating in the project, Sensmet will create its MVP AI-product for industrial process optimisation. Moreover, Sensmet's overall knowledge and experience in the area of Digital Twinning and Artificial Intelligence will significantly increase though collaboration with the project partners which is needed to become a credible player in the water data market. Sensmet sees a potential growth of 30% to 40% of its annual revenues.

3.1.1.9 <u>Symbio</u>

By participating in the project, Symbio will significantly speed up their research and product development activities and broaden their business activities for the future. Symbio will utilise the results of ASIMOV in creating new AI-based products and a new customer service paradigm. Furthermore, Symbio aims to significantly develop their revenue and exports, and increase Symbio's value through inventions and publications. Finally, Symbio will utilize the AI models, Digital Twin models, system architectures and other patentable and productizeable methods and procedures developed during the ASIMOV project in Symbio Finland Oy's own products and related services.

3.1.1.10 FEI Electron Optics/Thermo Fisher Scientific

There is a clear market demand for making Thermo Fisher Scientific's sophisticated electron microscopy (EM) systems easier to operate, more productive and keep them operational, with less user expertise required. Artificial intelligence, including using digital twins, and the results from the ASIMOV project, are expected to play a pivotal role to this end, while also improving the speed of research, development, manufacture and installation, and reducing maintenance of EM systems. This will enable larger market penetration in the customer areas mentioned in section 3.1, and enable market expansion from wider non-expert user adoption. If this were to boost the 2019-2024 market growth by an additional 8.5% to 18.5% (Figure 3-4), it would equate to around \$300M in additional incremental revenue growth, of which Thermo Fisher Scientific would expect to capture 40% to 60% as EM market and innovation leader.

Thermo Fisher Scientific envisions exploiting ASIMOV project results to enable more efficient R&D, increased automation of pre-ship, post installation and operational system alignments leading to greater productivity for our customers and for Thermo Fisher Scientific . An important improvement for higher productivity is realized by creating shorter set-up and calibration procedures. As an illustration this, in the TakeMI5 EU ECSEL subsidy project aimed at the semiconductor industry, applying AI in a Metrios TEM (Transmission Electron Microscopy) to script-free sample navigation, feature recognition and data acquisition, reduced time to automated operation by a factor of 5. A key result from ASIMOV will be to verify the potential improvement in productivity of identifying optimum individual system or sub-system alignment settings. Furthermore, advances from the ASIMOV project are expected to cascade across Thermo Fisher Scientific's product and service ranges.

3.1.1.11 <u>TietoEVRY</u>

There is a high demand for creating great everyday experiences in the data-rich world. Investments in scalable industry software continue. In addition to their capabilities in digital consulting, TietoEVRY continues to invest in scalable industry software businesses and to drive international expansion of selected globally competitive businesses. With their strong capabilities and leading industry software, TietoEVRY is well positioned to deliver value for customers' business-critical processes.

TietoEVRY's main interest is in creating new business models, including new partnerships and new business opportunities in the expansion of digitalization, where next generation telecommunications and powerful and manageable edge devices have a significant role. At the same time, TietoEVRY fosters an Open-source culture that promotes respect for every individual, openness, good team work, diversity and equal opportunities. Expected results are in the areas of:

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- real-time machine learning product platform & architecture (open-source);
- new products based on: life-cycle management, storage management, administrative, reinforced security at the edge, federation of edge platforms orchestration (or cloud-of-clouds), automation & orchestration and certification and artificial intelligence & machine learning.

TietoEVRY's sustainability areas are the material topics, covering capabilities, products, services and facilities needed to serve customers. The focus areas also include sustainability benefits that IT solutions can deliver to customers, such as helping to reduce their CO2 emissions, to combat the grey economy or to improve quality.

3.1.1.12 <u>TNO</u>

The results from the ASIMOV project will contribute to strengthening the knowledge and experience of TNO (ESI) on their strategic program lines Exploiting System Context, System Performance, System Evolvability, and System Architecting, especially in the area of applying industrial AI in complex high-tech systems. TNO (ESI) will be able to leverage this knowledge in future applied research projects for the Dutch high-tech industry. This will result in additional turn-over for TNO (ESI), but more importantly it enables TNO (ESI) to fulfil its mission to strengthen the Dutch high-tech industry by embedding leading-edge methodologies into the Dutch high-tech systems industry to cope with the ever-increasing complexity of their products.

3.1.1.13 Eindhoven University of Technology

TU/eTUE/EAISI has the ambition to reinforce its already prominent role in university-industry co-operation and strengthen its position as a leading research institute in transferring cutting-edge technology to industry. This project will provide the opportunity to develop key innovative technological tools within AI and digital twinning and transfer it to leading industrial partners. Regarding human capital: We will hire 2 PhD students [2 positions for 4 years] that will be trained in this vital area for the high-tech area. Moreover, several master students will conduct their internship and final thesis projects within context of Asimov and form important human capital for the labour market.

3.1.1.14 TrianGraphics

TrianGraphics (TG) expects to create a higher market visibility with the industrial use case and reference for the simulation technology application created throughout this project together with the experienced partner companies involved. Related communication activities will help to create additional revenue in the area of software licensing, software engineering services and the creation of digital twins for simulation. TG will use the acquired know-how to improve their software products and service portfolio within 2 years after the project.

3.1.1.15 Valmet

There is a high customer demand for training simulators for Valmet's products. Valmet will therefore explore new ways to create Digital Twins and the ASIMOV results can improve reliability and reduce configuration complexity of these dramatically. Other expected benefits will be in area of AI-training: new feedback-based retraining can be utilized in multiple areas including process monitoring & control but also in the condition monitoring area. Most probably, new products can be built based on the ASIMOV research results. These kind of new next generation solutions will increase sales and business impact.

3.1.2 Joint Exploitation Opportunities for Consortium Members

In addition to the exploitation by individual partners in the consortium, joint exploitation opportunities are foreseen (as already indicated in some of the descriptions above). The clearest opportunities are formed by the strong consortia formed around the three industrial use cases in the project. In section 3.1 Market value chain, the relations between the partners in these uses cases have already been described. These descriptions indicate opportunities for joint exploitation. In the follow paragraphs, these opportunities have been summarized.

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3.1.2.1 The Electron Microscopy case (CQM and Thermo Fisher Scientific – TNO and TUe)

The electron microscopy case will be developed by a consortium of four partners: Thermo Fisher Scientific, CQM, Eindhoven University of Technology and TNO. For CQM and Thermo Fisher Scientific, the cooperation in the ASIMOV-project gives the opportunity to further enhance their cooperation. CQM will have the opportunity to deepen their understanding of electron microscopy and of the applicability of digital twinning an AI in these machines. This will give them the opportunity to enhance their added-value for Thermo Fisher Scientific. Thermo Fisher Scientific will get the opportunity to benefit from this, which can give them the potential to speed-up their innovation based on advanced digital twinning and AI applications in their equipment. This way, both partners will benefit from their close cooperation in the ASIMOV-project. TNO and the Eindhoven University of Technology will contribute to these joint exploitation opportunities with the results from their research.

3.1.2.2 <u>The Unmanned Utility Vehicle case (AVL, LiangDao, Norcom, RAC and TrianGraphics –</u> <u>OFFIS, DLR)</u>

Similar to the cooperation and joint exploitation opportunities for the Electron Microscopy case, the consortium for the Unmanned Utility Vehicle has been formed to create opportunities for joint exploitation. Together with AVL, the industrial partners working on this case (LiangDao, Norcom, RAC, TrianGraphics) will create opportunities for extending their joint business based on the results from the ASIMOV-project. OFFIS and DLR, being existing research partners of AVL, will contribute to these joint exploitation opportunities with the results from their research.

3.1.2.3 <u>The Industrial Pulp Mill Process Optimization case (Haltian, Helmee, Sensmet, Symbio,</u> <u>TietoEvry and Valmet – University of Oulu, and VTT)</u>

In the Industrial Pulp Mill Optimization case, a strong consortium has been formed around the challenges of Valmet. Together with the other Finnish partners, the ASIMOV will create new business opportunities. The collaboration between Valmet, TietoEvry and the SMEs in the project (Helmee, Sensmet and Symbio) will put them in a position to jointly accelerate the value-creation and to exploit it through the business of Valmet. For all companies involved, this will create opportunities for joint exploration and for new business creation. Oulu University and VTT will contribute to these joint exploitation opportunities with the results from their research.

3.1.2.4 Cross-Use case opportunities

As described above, the ASIMOV-consortium was shaped around three industrial use cases to maximize joint exploitation opportunities for the partners. Therefore, the clearest joint exploitation opportunities can be found there. We will seek joint exploitation opportunities by groups of consortium partners beyond these tree cases during the execution of the project.

As described in the FPP, the ASIMOV-partners will cooperate in WP2, WP3 and WP4 to develop shared technologies and processes for digital twin creation, training AI and for industrial embedding of these. Although the partners have been selected for their contribution to one of the use cases, we expect many opportunities for cross-overs. By bringing the partners together in these three WPs, we will stimulate and enhance exchange of expertise amongst all partners and amongst the three use cases

3.1.3 Exploitation Opportunities beyond the Consortium

The results from the ASIMOV-projects are expected to be applicable in a wide range of industries, next to those represented in the project. To enhance the exploitation of the results, consortium members will also seek cooperation with interested industries in their networks. Two concrete initiatives can be mentioned in this plan at this moment:

- the German consortium will work with associate partners;
- the Dutch consortium will create reference groups of companies from other application domains that have expressed their interest in the results of the project: (i) a reference group companies (3) that have expressed their intention to validate, and exploit the results for their own risk/cost;
 - (ii) an audience group companies (3) that will be actively informed about the results of the

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project, as they have expressed a clear interest in learning about the applicability of these results for their business.

3.2 Concrete Exploitation Opportunities

3.2.1 Industrial Partners

Exploitation Description	Measurable Effect	Planned date
AVL		
Industrial usability of developed methods and	Alignment and positive feedback from	
tool applications.	associated partners in Germany.	M24
Improve efficiency of digital twinning for use-	Cost reduction by 20%.	
case "Unmanned Utility".	Time reduction by 30%.	M24
Improve efficiency for calibration of Vehicle-in-		
the-Loop test system for use-case "Unmanned	Cost reduction by 30%. Time reduction by 50%.	M36
Utility".	Time reduction by 50%.	
CQM		
Apply DT and AI to improve the product	CQM revenue in 1 or 2 projects. Customer:	
development process and production	faster development, better design, fewer	M36
	problems/faster/cheaper in productions	
Improve supply chain design, planning, and	CQM Revenue in 2 or 3 projects. Customer:	
control by applying DT and AI in customer	cost reduction 10%, productivity increase	M36
projects; e.g., warehousing, production,	10%, increased end-user satisfaction	
inventory, transportation		
Support development of new products (e.g.		
consumer product, or complex devices in B2B)	CQM Revenue in 1 or 2 projects. Customer:	M36
that contain AI for their operational use as a	improved product, better sales and margins.	
CPS.		
HALTIAN	1	
HELMEE	1	
LIANGDAO	1	
Nobook		
NORCOM		
Extension of data management platform with	Positive feedback from existing and new	
focus on automotive use cases	partners. Extended support for two more	M18
	data formats incl. time series data	
Integration of results into AI platform and AI	Al models can be stored, documented and	
service portfolio	served on our platform. New modules are	M24
•	available for time series analysis	
Increased turnover for platform licenses and Al	+15% turnover	M24 - M48
services		
RAC		after 2004
Increase in sales of DiagRA-X licenses	+10% in turnover	after 2024
Increase in sales of MCD-AI components	+20% in turnover	after 2024
Increase in sales of new services	+15% in turnover	after 2024
SENSMET	1	
SYMBIO	1	
		1

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Exploitation Description	Measurable Effect	Planned date
TFS	·	•
STEM Aberration correction and calibration software	Robust method for STEM abberation correction. Reduced need for manual calibration	M18
Digital twin technology optimizing R&D processes	DT used in R&D for designing new components for electron microscopes	M24
Al-driven tool for calibration and alignments, trained on DT of relevant parts of the system	Significantly reduced need for user interaction with the tool regarding calibration and alignment	M36
Patent applications		TBD
TG		
Integration into product portfolio (Trian3DBuilder)	Improved product optimized for AI training and database variation. +25% turnover	M36-M48
Optimized workflows for database generation services (digital twins of 3D maps)	Time reduction 25% Cost reduction 15%	M36
TIETO		
VALMET		

Table 2 - Exploitation Opportunities for Industrial Partners

3.2.2 Academic and Research Partners

Exploitation Description	Measurable Effect	Planned date
DLR		
Research assets of new DLR institute	 after transition of OFFIS' transportation division to a new DLR institute (see Exploitation Results), results from ASIMOV will significantly enter the institute's research assets on scenario- based verification and validation of automated/autonomous systems and DTs/system simulation results from ASIMOV will be part of the fundamental basis of the future research strategy of the new institute 	M8 - M36
Follow-up projects	Creation of/Involvement in new follow-up projects, based on achieved results in ASIMOV	M24 -M36
OULU		
0010		
TNO		
Competence Development Programs	New course, training programs (or extension of existing ones) offered bt TNO (ESI) to their partners.	M24, M36
New project proposals for DT/ML/RL technologies (for system calibration and in other areas) using the learnings from ASIMOV	Project proposals (impact and business for TNO)	M24

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Exploitation Description	Measurable Effect	Planned date
TUE		
R&D developments for new technologies in the area of AI and digital twinning	Integrated in exiting courses on optimal control and reinforcement learning within TUEs curriculum	M30-36
Follow-up Projects	Creation of/Involvement in new follow-up projects, based on achieved results in ASIMOV.	M24 -M36
Human capital	Two highly trained PhDs for the high-tech industry, plus several MSc students	M20
VTT		

Table 3 - Exploitation Opportunities for Academic and Research Partners

3.2.3 Joint Exploitation Opportunities

Partners	Exploitation Description	Measurable Effect	Planned date
CQM, TFS	Enhanced cooperation based on jointly developed technical achievements in ASIMOV. Enhancing added value of CQM's offering to TFS.		TBD
Germany	Improved solutions to other calibration tasks around vehicle testing can be developed, due to synergies and joint understanding between research and industry. Additionally, the scope can be widened to other mobility solutions, such as maritime.		TBD

Table 4 - Joint Exploitation Opportunities

3.2.4 Exploitation Opportunities beyond the Consortium

Partners	Exploitation Description	Measurable Effect	Planned date
TFS, TNO, CQM, TUE	Industry reference group: workshops with 6 (at this moment) industries outside the ASIMOV-consortium to align on potential industry value and to share ASIMOV results. [Canon Production Printing, Lely, Philips, Smart Robotics, Ultimaker, Thales]	 Input from industry on requirements for added-value creation Experiments by industry with ASIMOV-results (validation and identification of exploitation opportunities) Early adoption in the broader industry 	M12, M18, M24, M30, M36

Table 5 - Exploitation Opportunities beyond the Consortium

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4 Exploitation Results

The table below gives an overview of the exploitation results.

4.1 Industrial Partners

Exploitation Description	Measurable Effect
AVL	
New internal cross-business unit wide	
collaboration on topic of AI-based system	Regular internal alignment meetings at AVL Germany
optimization	
New external collaboration activities with	Regular meetings and workshops with associated partners in
associated partners related to use-case	Germany (Cluster Commercial Vehicle, eMobil Baden-
"Unmanned commercial vehicles"	Württemberg)
	wurkenberg)
CQM	
CQM	
HALTIAN	
HELMEE	
LIANGDAO	
NORCOM	
RAC	
SENSMET	
SYMBIO	
TFS	
TG	
TIETO	

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Exploitation Description	Measurable Effect	
VALMET		
Table 6 - Exploitation Results of Industrial Partners		

4.2 Academic and Research Partners

Exploitation Description	Measurable Effect
OFFIS/DLR	
Founding of DLR Institute upon OFFIS' transportation division	 by 2022-01-01 (M8) the OFFIS transportation division has been successfully transformed into a newly founded institute of the German Aerospace Center (DLR e.V.) the new institute focuses on systems engineering with special focus on assuring technical trustworthiness of CPS (e.g., AI-based components) the involvement of OFFIS in projects like ASIMOV laid the foundation for this transfer and future assets of the new DLR institute
OULU	
TNO	
TUE	
VTT	

Table 7 - Exploitation Results of Academic and Research Partners

4.3 Joint Exploitation Results

Partners	Exploitation Description	Measurable Effect

Table 8 - Joint Exploitation Results

4.4 Exploitation Results beyond the Consortium

loitation Description	Measurable Effect
1	oitation Description

Table 9 - Exploitation Results beyond the Consortium

4.5 Patents

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4.6 Standards

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5 Terms, Abbreviations and Definitions

Table 10 - Terms,	Abbreviations	and Definitions
	ADDI CVIULIONS	

AI	Artificial Intelligence
ASIMOV	AI training using Simulated Instruments for Machine Optimization and Verification
DT	Digital Twin
ML	Machine Learning
RL	Reinforcement Learning
WP	Work Package

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6 Bibliography

[1] ASIMOV-consortium, ASIMOV - Full Project Proposal, 2020.

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